



SIGN OF THE PROFESSIONAL TOBACCONIST

Since 1933

ASSOCIATE MEMBERSHIP

Benefits and Application

International Premium Cigar & Pipe Retailers Association

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The International Premium Cigar & Pipe Retailers Association (IPCPR) is the oldest, largest and most active trade association representing and assisting premium retail tobacconists and their suppliers. IPCPR is a not-for-profit trade association organized as the advocate for the independent retail tobacconist and recognized as the "Voice of Authority and Reason" on premium tobacco related issues. IPCPR provides its members with assistance to fight draconian and onerous tobacco legislation, and brings retailers and manufacturers together in mutually advantageous business relationships.

MEMBERSHIP QUALIFICATION

Associate Membership in the IPCPR is open to qualified companies that supply products and services to IPCPR retailer members.

Annual Associate Membership dues are \$600 per calendar year.

MEMBER BENEFITS

Unparalleled exposure to IPCPR's retailer member base through:

- Four-day members-only Annual Convention and International Trade Show— the tobacco industry's largest and most important event of the year:
- More than 1,000 retailers from 2,000+ individual stores - ready and eager to buy
- Informative seminars and meetings
- Unparalleled networking opportunities between you and the retailers

Important Note: *Only IPCPR exhibiting Associate Members may attend and participate in the Trade Show, for which booths are necessary and booth fees are charged.*

IPCPR Retailer's Almanac: the "bible" of the tobacco industry with 450+ pages of product listings, and information on cigars, cigarettes, pipes, tobaccos, lighters and gift items. Available in print and online at: www.ipcpr.org.

- Company header is free with Associate Membership if signed up and dues paid before deadline date
- Product listing lines based on size and type of Ad purchased
- Receive points for Ad dollars spent that can significantly improve your booth selection appointment position for the following year's trade show

Access to the IPCPR Legislative Action Center designed for protecting members interests and helping to respond to legislative challenges and issues.

- The most current legislative information so you can take direct action to fight restrictive legislation
- Representing your views through partnerships with other powerful industry trade associations to proactively address legislative issues in a clear, consistent and convincing voice

- The tools and techniques that you need to successfully influence your elected officials including industry statistics, correspondence, and talking points for testimony
- Direct access to your legislators through the Legislative Action Center available online on the IPCPR website:

www.ipcpr.org/legislation.html

IPCPR Report: member newsletter with association and industry news, statistics, and updates.

To help support IPCPR members, the IPCPR offers scholarships to members of the tobacco industry. Eligibility for these competitive awards is open to IPCPR members and their families and employees and families, for tuition expenses at accredited colleges, universities and trade schools.

Updates and other communications that keep you informed.

MEMBER SERVICES

Access to insurance packages through Mass Market Insurance Consultants (MMIC) who contract with a number of national companies to provide IPCPR members with customized medical, life, disability and dental coverage for members and their families and employees.

Business Insurance - available through Schoenfeld Insurance Associates, Inc., in Baltimore, Maryland. They just may have the resources to point you in the right direction for that indispensable business insurance policy.

IPCPR members can enjoy considerable savings and special benefits through a partnership with Avis Rent-A-Car by receiving such things as:

- **10% off Super Value daily and weekly rates in the contiguous USA**
- **5% off Promotional rates in the USA**
- **10% off the Time & Mileage rates in W. Europe**
- **10% off rates in Africa & the Middle East**
- **15 % off rates in Asia & the Pacific**
- **10% off rates in Latin America & the Caribbean**

Avis has 4,800 locations in over 140 countries and offers special services like Avis Roving Rapid Return and the Preferred Renter Express programs that can make renting and returning an Avis car quick and easy.

Preferred credit card processing through U.S. Merchant Services, L.L.C.

ASSOCIATE MEMBER APPLICATION

*Incomplete applications or applications that do not meet ALL of the required criteria (as marked by an *) will not be considered for membership.*

*Contact Name: _____

*Company Name: _____

*Address: _____

*City: _____ *State: _____

*Country: _____ *Postal Code: _____

*Phone: _____

Toll Free: _____

*Fax: _____

Web site: _____

*Email: _____



Product Categories:

- Accessories Cigars Cigarettes Collectibles Games Gifts
 Humidors Jewelry Knives Leather Lighters RYO/MYO
 Pipes Shaving/Grooming Steins Tobacco Walking Sticks
 Writing Instruments Coffee Other _____, _____

*Applicant Signature: _____

Mail this application form with your \$600 check to:

International Premium Cigar & Pipe Retailers Association, Inc.

4 Bradley Park Court
Suite 2H
Columbus, GA 31904-3637