



SIGN OF THE PROFESSIONAL TOBACCONIST

Since 1933

RETAILER MEMBERSHIP

Application & Benefits

International Premium Cigar & Pipe Retailers Association

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The International Premium Cigar & Pipe Retailers Association (IPCPR) is the oldest, largest and most active trade association representing and assisting premium retail tobacconists and their suppliers. IPCPR is a not-for-profit trade association organized as the advocate for the independent retail tobacconist and recognized as the "Voice of Authority and Reason" on premium tobacco related issues. IPCPR provides its members with assistance to fight draconian and onerous tobacco legislation, and brings retailers and manufacturers together in mutually advantageous business relationships.

MEMBERSHIP QUALIFICATIONS

In order to be eligible for membership in IPCPR a retail member must meet **ALL** of the following criteria:

- be a licensed retailer selling premium pipes, pipe tobacco, cigars, and related accessories,
- possess all state required permits and licenses, including sales tax and OTP (Other Tobacco Products) license if required, for the retail sale of tobacco products,
- maintain the primary source of business as the retail sale of tobacco and related products,
- operate a retail store in a location with retail zoning,
- be accessible to the general public during normally accepted retail business hours
- have exterior signage with the store name visible to the passing public

IPCPR membership is valid for a single store only (additional membership applications may be submitted for additional store(s) if desired).

Important Note: Online retailers, mail order-only operations, cigar clubs, and private individuals are not eligible for IPCPR membership.

Annual dues are \$295.

MEMBERSHIP APPLICATION REQUIREMENTS

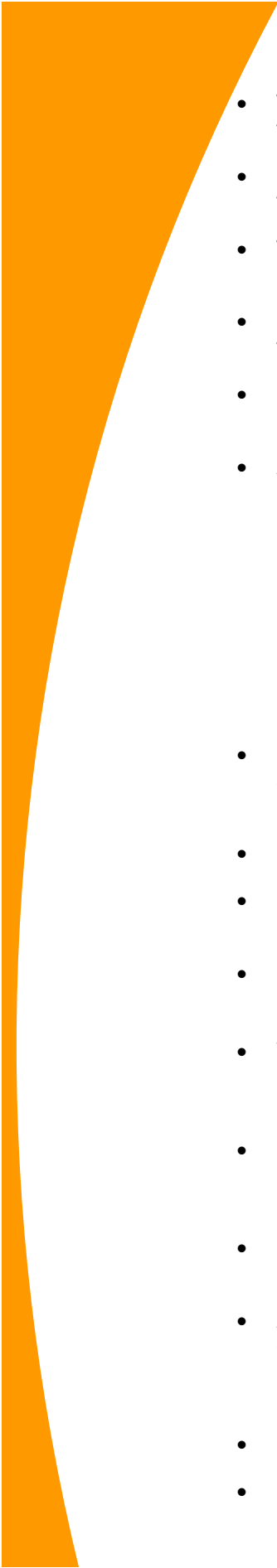
To apply for membership in IPCPR, a retail store must submit **ALL** of the following with this Membership Application:

- copy of retail sales tax license
- copy of tobacco license(s)
- photograph of the outside of the business, clearly showing the store front and sign
- signage clearly visible by the passing public
- photographs of the inside of the business, clearly showing tobacco and premium cigar displays
- check for \$295.

*Incomplete applications or applications that do not meet **ALL** of the required criteria will not be considered for membership.*

MEMBER BENEFITS AND SERVICES

- Protecting your interests and helping you respond to legislative challenges and proposals
- Legislative Action Center
- coordination of member-to-member mobilization in individual states in order to fight regressive legislative actions:

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- The most current legislative information so you may take action to fight restrictive legislation
 - Representing your views through partnerships with other powerful industry trade associations to proactively address legislative issues in a clear, consistent, and convincing voice
 - The tools and techniques that you need to successfully influence your elected officials, including industry statistics, correspondence, petitions, and talking points for testimony
 - Updates and calls to action so you may immediately respond to legislation that may affect your business
 - Direct access to your legislators through the Legislative Action Center available online at IPCPR's website, www.ipcpr.org/legislation.html
 - Annual Convention and International Trade Show – the tobacco industry's largest and most important event of the year:
 - Access to the best and latest products from over 300 suppliers
 - 300,000 square feet of exhibit space in over 1200 booths
 - Informative seminars and meetings
 - Unparalleled networking opportunities between you, your suppliers, and your peers during this 4-day event
 - IPCPR Almanac: the "bible" of the tobacco industry with 400+ pages of product listings and information on cigars, cigarettes, pipes, tobacco, lighters, and gift items. Available in print and online at: www.ipcpr.org
 - Latest news, information and industry trends:
 - Complimentary subscriptions to "Tobacconist and Smokeshop Magazines", the official periodicals of IPCPR and the premier trade publications for the premium tobacco industry
 - IPCPR Report member newsletter with association and industry news, statistics, and updates
 - Weekly IPCPR eNewsletter with Association news and other linked items from newspapers, magazines, blogs and broadcasters about the premium cigar industry and IPCPR members
 - Free enrollment in Tobacconist University's education program to become a certified Tobacconist which helps bring credibility & honor back to our industry and promotes your business, integrity and professionalism.
 - Identification of your store to consumers through the Find a Tobacconist feature on IPCPR's web site
 - Access to insurance packages through Mass Market Insurance Consultants (MMIC) who contract with a number of national companies to provide IPCPR members with customized medical, life, disability and dental coverage for members and their families and employees.
 - Car rental discounts provided by Enterprise Rent A Car
 - Preferred credit card processing through Electronic Data Payment Systems.

RETAILER MEMBER APPLICATION

*Incomplete applications or applications that do not meet ALL of the required criteria (as marked by an *) will not be considered for membership.*

*Owner Name: _____

*Store Name: _____

*Address: _____

*City: _____ *State: _____

*Country: _____ *Postal Code: _____

*Phone: _____

Toll Free: _____

*Fax: _____

*Email: _____

Web site: _____



*Applicant Signature: _____

Mail this form with your \$295 check, photos & licenses to:

International Premium Cigar & Pipe Retailers Association, Inc.

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